

Getting and Agreement is not some fancy set of words which 'paints people into corners' or brow beats them into submission. It's much more subtle.....

Ignore this at your peril!

CATCH

You're probably wondering where the catch is, aren't you.... Well let me assure you there is one! The catch is.....
(make it simple)

BACKDOOR

If when we meet again you don't like what I've come up with, or our idea doesn't work we won't continue with it. Is that fair?

SERIOUS

But tell me.... How serious are you about.....(goal list, select an item)

VERY?

STICK

So, if when we next meet - what we have agreed is working - would you stick with it?

COMMITMENT

I'm prepared to give you my personal commitment that I'll do everything in my power to help you achieve your goals & objectives, dreams & desires.... on one condition.

That you'll give me your personal commitment that you'll do everything in your power to help yourself achieve the same ends....DO I HAVE IT?